

California League of Food Producers TOMATO STATISTICS REPORT January 5, 2021

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U.S. Processed Tomato Stocks-on-Hand Report for December 1, 2020

Total inventories of U.S. processed tomato products were approximately 9.3 million tons, stated on a raw product equivalent basis, as of December 1, 2020, according to a report released today by the California League of Food Producers. Inventory is down 13.3% from the prior year level. Apparent disappearance of tomato stocks has increased 13.1%, totaling approximately 7.2 million tons during the six-month period of June 1, 2020 to December 1, 2020, as compared to the prior reporting period.

Total bulk tomato paste stocks, including inventory held for remanufacture, were estimated to total approximately 6.7 million tons, on a raw product "paid-for tons" equivalent basis, as of December 1, 2020.

The U.S. bulk tomato paste-for-sale inventory on December 1, 2020 was approximately 4.3 million tons, on a raw product "paid-for tons" equivalent basis.

CLFP statistics reports are **estimates**, assuming 100% reporting, of the total U.S. processed tomato supply based on voluntary reports from processors throughout the United States. Participating processors handle approximately 93.9% of total U.S. tonnage of processing tomatoes, and 99% of total U.S. paste production.

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CLFP Statistics Report January 5, 2021

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California League of Food Producers U.S. PROCESSED TOMATO SUPPLY & MOVEMENT

The 2020-2021 U.S. Processed Tomato Supply and Movement reported is based on 93.9% of the industry reporting data. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

December	2019-2020	2020-2021	% + / -	2020-2021
Inventory June 1 of prior reporting year	5,406,000	4,667,000	-13.7%	4,667,000
Pack	11,691,000	11,839,000	1.3%	11,839,000
Total Supply	17,097,000	16,506,000	-3.5%	16,506,000

December 1 Inventory	(assuming 10	(assuming 100% reporting)		(actual – estimated 93.9% of industry reporting)	
	10,748,000	9,321,000	-13.3%	8,752,000	
6 Month Disappearance	6,350,000	7,185,000	13.1%	7,754,000	
Monthly Disappearance	1,058,000	1,198,000	13.2%	1,292,000	

This report is an **estimate** of total U.S. supply and demand for processed tomato products. Reports are based on voluntary pack and inventory reports furnished by participating U.S. processors.

All positions are stated on a "raw product tons" equivalent basis.

CLFP "Pack Year" begins June 1 and ends May 31.

2020-2021 pack year statistics based on reports from processors handling 93.9% of U.S. tonnage. USDA no longer reports production for other states, so a three-year average of production for those states for the period 2017-2019 was assumed in calculation of 100% reporting estimates.



January 5, 2021

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2020-2021 Bulk Tomato Paste and Bulk Tomato "Paste for Sale" pack and inventory **estimates** as of December 1, 2020 for U.S. Tomato Processors. The 2020-2021 U.S. Processed Tomato Supply and Movement reported is based on an estimated 99% of the industry reported data for <u>bulk tomato paste</u>. Representation below is assuming 100% reporting as well as actual paste as reported. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

Total Bulk Tomato Paste Pack and Inventory				
	2019-2020 (assuming 100% reporting)	2020-2021 (assuming 100% reporting)	2020-2021 (As reported)	
Total Bulk Tomato Paste Pack (including bulk "paste for sale" and paste held for companies' own remanufacture operations)	8,531,000	8,200,000	8,118,000	
Total Bulk Tomato Paste Inventory as of December 1	8,052,000	6,670,000	6,603,000	

Total Bulk Tomato "Paste for Sale" Stock in Drums, Bins & Bulk				
	2019-2020 (assuming 100% reporting)	2020-2021 (assuming 100% reporting)	2020-2021 (As reported)	
Total Bulk Tomato "Paste for Sale" Pack	7,072,000	7,406,000	7,332,000	
Total Bulk Tomato "Paste for Sale" Inventory as of December 1	5,168,000	4,250,000	4,207,000	

Bulk Tomato "Paste for Sale" – Bulk tomato paste, converted to a raw product "paid for tons" equivalent, being held in drums, bins, and bulk, that has been packed to be sold. The estimates do not include bulk paste being held for companies' own remanufacture or paste in food service or retail/consumer package sizes.

CLFP "Pack Year" begins June 1 and ends May 31.