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July 27, 2018

- 2018 Price Agreement Reached With The Following Processors

**Dear Tomato Growers:**

**2018 Price Agreement Reached With The Following Processors:**

At this time, the CTGA has reached a price agreement for the 2018 season with the following processors:

- Los Gatos Tomato Products
- Campbell's Soup Company
- ConAgra Foods
- Del Monte Foods
- Ingomar Packing Company

**The agreed 2018 price is as follows:**

**Base Price: \$73.50 per ton**

Late Season Premiums: (same as last year)

|                                     |         |         |
|-------------------------------------|---------|---------|
| • September 15 - September 21       | \$3.00  | per ton |
| • September 22 - September 28       | \$6.00  | per ton |
| • September 29- October 5           | \$9.00  | per ton |
| • October 6 – October 12            | \$12.00 | per ton |
| • October 13 through end of harvest | \$15.00 | per ton |

All Late Season Premiums will be paid on a delivered ton basis, the same as last year.

Remaining terms are the same as 2017 with the exception of the Ingomar solids program which has been slightly modified.

We will continue our discussions with the other processors to reach this agreement for 2018 pricing.

**As a reminder, CTGA reached agreement with Stanislaus Food Products at \$75.00 per ton on February 20, 2018, and with the same Late Season Premiums and terms stated above.**

Questions or comments?  
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