



**California League of Food Producers
Tomato Statistics Report
March 19, 2020**

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U.S. Processed Tomato Stocks-on-Hand Report for March 1, 2020

Total inventories of U.S. processed tomato products were approximately 7.6 million tons, stated on a raw product equivalent basis, as of March 1, 2020, according to a report released today by the California League of Food Producers. Inventory is down 8.1% from the prior year level. Apparent disappearance of tomato stocks has decreased 8.6%, totaling approximately 9.5 million tons during the nine-month period of June 1, 2019 to March 1, 2020, as compared to the prior reporting period.

Total bulk tomato paste stocks, including inventory held for remanufacture, were estimated to total approximately 5.4 million tons, on a raw product "paid-for tons" equivalent basis, as of March 1, 2020.

The U.S. bulk tomato paste-for-sale inventory on March 1, 2020 was approximately 3.6 million tons, on a raw product "paid-for tons" equivalent basis.

CLFP statistics reports are **estimates**, assuming 100% reporting, of the total U.S. processed tomato supply based on voluntary reports from processors throughout the United States. Participating processors handle approximately 92.5% of total U.S. tonnage of processing tomatoes.

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California League of Food Producers
U.S. Processed Tomato Supply & Movement

The 2019-2020 U.S. Processed Tomato Supply and Movement reported is based on 92.5% of the industry reporting data. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

March	2018-2019	2019-2020	% + / -	2019-2020
Inventory June 1 of prior reporting year	5,872,000	5,406,000	-7.9%	5,406,000
Pack	12,785,000	11,691,000	-8.6%	11,691,000
Total Supply	18,657,000	17,097,000	-8.4%	17,097,000

	(assuming 100% reporting)		(actual – estimated 92.5% of industry reporting)	
March 1 Inventory	8,238,000	7,572,000	-8.1%	7,004,000
9 Month Disappearance	10,419,000	9,525,000	-8.6%	10,093,000
Monthly Disappearance	1,158,000	1,058,000	-8.6%	1,121,000

Estimated Total Bulk Paste Physical Inventory located in California, March 1		6,384,000
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This report is an **estimate** of total U.S. supply and demand for processed tomato products. Reports are based on voluntary pack and inventory reports furnished by participating U.S. processors.

All positions are stated on a "raw product tons" equivalent basis.

CLFP "Pack Year" begins June 1 and ends May 31.

2019-2020 pack year statistics based on reports from processors handling 92.5% of U.S. tonnage.



March 19, 2020

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2019-2020 Bulk Tomato Paste and Bulk Tomato “Paste for Sale” pack and inventory **estimates** as of December 1, 2019 for U.S. Tomato Processors. The 2019-2020 U.S. Processed Tomato Supply and Movement reported is based on an estimated 96.7% of the industry reported data for bulk tomato paste. Representation below is assuming 100% reporting as well as actual paste as reported. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

Total Bulk Tomato Paste Pack and Inventory			
	<u>2018-2019</u> (assuming 100% reporting)	<u>2019-2020</u> (assuming 100% reporting)	<u>2019-2020</u> (As reported)
Total Bulk Tomato Paste Pack (including bulk "paste for sale" and paste held for companies' own remanufacture operations)	9,173,000	8,531,000	8,160,000
Total Bulk Tomato Paste Inventory as of December 1	8,581,000	8,052,000	7,702,000
Total Bulk Tomato Paste Inventory as of March 1	5,865,000	5,445,000	5,265,000

Total Bulk Tomato “Paste for Sale” Stock in Drums, Bins & Bulk			
	<u>2018-2019</u> (assuming 100% reporting)	<u>2019-2020</u> (assuming 100% reporting)	<u>2019-2020</u> (As reported)
Total Bulk Tomato “Paste for Sale” Pack	7,675,000	7,072,000	6,765,000
Total Bulk Tomato “Paste for Sale” Inventory as of December 1	5,711,000	5,168,000	4,944,000
Total Bulk Tomato “Paste for Sale” Inventory as of March 1	4,150,000	3,618,000	3,498,000

Bulk Tomato “Paste for Sale” – Bulk tomato paste, converted to a raw product “paid for tons” equivalent, being held in drums, bins, and bulk, that has been packed to be sold. The estimates do not include bulk paste being held for companies’ own remanufacture, or paste in food service or retail/consumer package sizes.

CLFP "Pack Year" begins June 1 and ends May 31.