



California League of Food Producers Tomato Statistics Report
June 28, 2017

For further information, contact:

Rob Neenan, President/CEO

U.S. PROCESSED TOMATO STOCKS-ON-HAND REPORT FOR JUNE 1, 2017

Total inventories of U.S. processed tomato products are just under 7.7 million tons, stated on a raw product equivalent basis, as of June 1, 2017, according to a report released today by the California League of Food Producers. Inventory is up 10% from the prior year level. Apparent disappearance of tomato stocks decreased 2%, totaling approximately 12.5 million tons during the twelve-month period of June 1, 2016 to June 1, 2017.

Total bulk tomato paste stocks, including inventory held for remanufacture, were estimated to total 6.1 million tons, on a raw product “paid-for tons” equivalent basis, as of June 1, 2017.

The U.S. bulk tomato paste-for-sale inventory on June 1, 2017 was approximately 4.2 million tons, on a raw product “paid-for tons” equivalent basis.

CLFP statistics reports are **estimates**, assuming 100% reporting, of the total U.S. processed tomato supply based on voluntary reports from processors throughout the United States. Participating processors handle approximately 93.05% of total U.S. tonnage of processing tomatoes, and 95.5% of total U.S. paste production.

###



California League of Food Producers
U.S. Processed Tomato Supply & Movement

The 2016-2017 U.S. Processed Tomato Supply and Movement reported is based on 93.05% of the industry reporting data. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

| June | 2015-2016 | 2016-2017 | % + / - | 2016-2017 |
|---|--------------------|---------------------|----------------|---------------------|
| Inventory June 1 of prior reporting year | 5,017,000 | 6,981,000 | +39% | 6,981,000 |
| Pack | 14,755,000* | 13,190,000** | -11% | 13,190,000** |
| Total Supply | 19,772,000 | 20,171,000 | +2% | 20,171,000 |

| | (assuming 100% reporting) | | (actual – estimated 93.05 % of industry reporting) | |
|-------------------------------|---------------------------|-------------------|--|-------------------|
| June 1 Inventory | 6,981,000 | 7,669,000 | +10% | 7,136,000 |
| 12 Month Disappearance | 12,791,000 | 12,502,000 | -2% | 13,035,000 |
| Monthly Disappearance | 1,066,000 | 1,042,000 | -2% | 1,086,000 |

New: estimated at 85% of industry reporting data

| | | | | |
|--|-----------|-----------|-----------|------------------|
| Total Bulk Paste Physical Inventory, June 1 | NA | NA | NA | 5,912,000 |
|--|-----------|-----------|-----------|------------------|

This report is an **estimate** of total U.S. supply and demand for processed tomato products. Reports are based on voluntary pack and inventory reports furnished by participating U.S. processors.

All positions are stated on a "raw product tons" equivalent basis.

CLFP "Pack Year" begins June 1 and ends May 31.

2015-2016 pack year statistics based on reports from processors handling 95.88% of U.S. tonnage.

2016-2017 pack year statistics based on reports from processors handling 93.05% of U.S. tonnage.

* 2015-2016 Pack based on PTAB's final report (10/31/2015) of 14,361,000 for California (rounded to the nearest 1,000 lbs. for purposes of this report), plus the reported pack production by the USDA/NASS 2015 Vegetable Summary by other states (393,350) released February 2016.

* * 2016-2017 Pack based on PTAB's final report (10/29/2016) of 12,647,000 for California (rounded to the nearest 1,000lbs. for purposes of this report), plus the reported pack production by the USDA/NASS 2016 Vegetable Summary by other states (542,801) released February 2017.

June 28, 2017

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2016-2017 Bulk Tomato Paste and Bulk Tomato “Paste for Sale” pack and inventory **estimates** as of June 1, 2017 for U.S. Tomato Processors. The 2016-2017 U. S. Processed Tomato Supply and Movement reported is based on an estimated 95.5% of the industry reporting data for bulk tomato paste. Representation below is assuming 100% reporting as well as actual paste industry aggregate reporting of an estimated 95.5%. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

Total Bulk Tomato Paste Pack and Inventory

| | <u>2015-2016</u> (assuming 100% reporting) | <u>2016-2017</u> (assuming 100% reporting) | <u>2016-2017</u> (As reported – estimated 95.5% of industry reporting) |
|---|---|---|--|
| Total Bulk Tomato Paste Pack (including bulk "paste for sale" and paste held for companies' own remanufacture operations) | 11,413,000 | 9,897,000 | 9,452,000 |
| Total Bulk Tomato Paste Inventory as of December 1 | 9,784,000 | 10,448,000 | 9,978,000 |
| Total Bulk Tomato Paste Inventory as of March 1 | 7,274,000 | 8,210,000 | 7,841,000 |
| Total Bulk Tomato Paste Inventory as of June 1 | 5,328,000 | 6,142,000 | 5,866,000 |

Total Bulk Tomato "Paste for Sale" Stock in Drums, Bins & Bulk

| | <u>2015-2016</u> (assuming 100% reporting) | <u>2016-2017</u> (assuming 100% reporting) | <u>2016-2017</u> (As reported – estimated 95.5% of industry reporting) |
|--|---|---|--|
| Total Bulk Tomato “Paste for Sale” Pack | 9,635,000 | 8,105,000 | 7,741,000 |
| Total Bulk Tomato “Paste for Sale” Inventory as of December 1 | 7,223,000 | 6,788,000 | 6,483,000 |
| Total Bulk Tomato “Paste for Sale” Inventory as of March 1 | 5,170,000 | 5,445,000 | 5,200,000 |
| Total Bulk Tomato “Paste for Sale” Inventory as of June 1 | 4,033,000 | 4,159,000 | 3,972,000 |

Bulk Tomato “Paste for Sale” – Bulk tomato paste, converted to a raw product “paid for tons” equivalent, being held in drums, bins, and bulk, that has been packed to be sold. The estimates do not include bulk paste being held for companies’ own remanufacture, or paste in food service or retail/consumer package sizes.

CLFP "Pack Year" begins June 1 and ends May 31.