



California League of Food Producers Tomato Statistics Report  
March 19, 2018

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### **U.S. Processed Tomato Stocks-on-Hand Report for March 1, 2018**

Total inventories of U.S. processed tomato products are approximately 8.8 million tons, stated on a raw product equivalent basis, as of March 1, 2018, according to a report released today by the California League of Food Producers. Inventory is down 16.2% from the prior year level. Apparent disappearance of tomato stocks has increased 2.1%, totaling approximately 9.9 million tons during the nine-month period of June 1, 2017 to March 1, 2018, as compared to the prior reporting period.

Total bulk tomato paste stocks, including inventory held for remanufacture, were estimated to total approximately 6.5 million tons, on a raw product “paid-for tons” equivalent basis, as of March 1, 2018.

The U.S. bulk tomato paste-for-sale inventory on March 1, 2018 was approximately 4.3 million tons, on a raw product “paid-for tons” equivalent basis.

CLFP statistics reports are **estimates**, assuming 100% reporting, of the total U.S. processed tomato supply based on voluntary reports from processors throughout the United States. Participating processors handle approximately 91.8% of total U.S. tonnage of processing tomatoes, and 94.9% of total U.S. paste production.

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California League of Food Producers  
**U.S. Processed Tomato Supply & Movement**

The 2017-2018 U.S. Processed Tomato Supply and Movement reported is based on 91.8% of the industry reporting data. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

<b>March</b>	<b>2016-2017</b>	<b>2017-2018</b>	<b>% + / -</b>	<b>2017-2018</b>
<b>Inventory June 1 of prior reporting year</b>	<b>6,981,000</b>	<b>7,669,000</b>	<b>+9.9%</b>	<b>7,669,000</b>
<b>Pack</b>	<b>13,190,000*</b>	<b>11,005,000**</b>	<b>-16.6%</b>	<b>11,005,000**</b>
<b>Total Supply</b>	<b>20,171,000</b>	<b>18,674,000</b>	<b>-7.4%</b>	<b>18,674,000</b>

	(assuming 100% reporting)		(actual – estimated 91.8% of industry reporting)	
<b>March 1 Inventory</b>	<b>10,486,000</b>	<b>8,785,000</b>	<b>-16.2%</b>	<b>8,066,000</b>
<b>9 Month Disappearance</b>	<b>9,685,000</b>	<b>9,889,000</b>	<b>+2.1%</b>	<b>10,608,000</b>
<b>Monthly Disappearance</b>	<b>1,076,000</b>	<b>1,099,000</b>	<b>+2.1%</b>	<b>1,179,000</b>

<b>Total Bulk Paste Physical Inventory, March 1</b>	Estimated over 85% of industry reporting this data	<b>6,137,940</b>
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This report is an **estimate** of total U.S. supply and demand for processed tomato products. Reports are based on voluntary pack and inventory reports furnished by participating U.S. processors.

All positions are stated on a "raw product tons" equivalent basis.

CLFP "Pack Year" begins June 1 and ends May 31.

2016-2017 pack year statistics based on reports from processors handling 93.1% of U.S. tonnage.

2017-2018 pack year statistics based on reports from processors handling 91.8% of U.S. tonnage.

\*2016-2017 pack year statistics based on reports from processors handling an estimated 93.1% of U.S. tonnage. CLFP estimating total data assuming 100% data reporting.

\*\*2017-2018 pack year statistics based on reports from processors handling 91.8% of U.S. tonnage. 2017-2018 Pack based on PTAB's final report (10/26/2017) of 10,463,553 for California plus an estimate of remaining U.S. based on the reported pack production by the USDA/NASS 2017 Vegetable Summary by other states (541,800) released February 2018.



March 19, 2018

**TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:**

Listed below are the 2017-2018 Bulk Tomato Paste and Bulk Tomato “Paste for Sale” pack and inventory **estimates** as of March 1, 2018 for U.S. Tomato Processors. The 2017-2018 U. S. Processed Tomato Supply and Movement reported is based on an estimated 94.9% of the industry reporting data for bulk tomato paste. Representation below is assuming 100% reporting as well as actual paste industry aggregate reporting of an estimated 94.9%. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

**Total Bulk Tomato Paste Pack and Inventory**

	<u>2016-2017</u> (assuming 100% reporting)	<u>2017-2018</u> (assuming 100% reporting)	<u>2017-2018</u> (As reported – estimated 94.9% of industry reporting)
Total Bulk Tomato Paste Pack (including bulk "paste for sale" and paste held for companies' own remanufacture operations)	<b>9,897,000</b>	<b>7,951,000</b>	<b>7,545,000</b>
Total Bulk Tomato Paste Inventory as of <b>December 1</b>	<b>10,447,000</b>	<b>9,077,000</b>	<b>8,613,000</b>
Total Bulk Tomato Paste Inventory as of <b>March 1</b>	<b>8,210,000</b>	<b>6,457,000</b>	<b>6,127,000</b>

**Total Bulk Tomato "Paste for Sale" Stock in Drums, Bins & Bulk**

	<u>2016-2017</u> (assuming 100% reporting)	<u>2017-2018</u> (assuming 100% reporting)	<u>2017-2018</u> (As reported – estimated 94.9% of industry reporting)
Total Bulk Tomato “Paste for Sale” Pack	<b>8,105,000</b>	<b>6,649,000</b>	<b>6,310,000</b>
Total Bulk Tomato “Paste for Sale” Inventory as of <b>December 1</b>	<b>6,788,000</b>	<b>5,897,000</b>	<b>5,596,000</b>
Total Bulk Tomato “Paste for Sale” Inventory as of <b>March 1</b>	<b>5,445,000</b>	<b>4,342,000</b>	<b>4,120,000</b>

**Bulk Tomato “Paste for Sale”** – Bulk tomato paste, converted to a raw product “paid for tons” equivalent, being held in drums, bins, and bulk, that has been packed to be sold. The estimates do not include bulk paste being held for companies’ own remanufacture, or paste in food service or retail/consumer package sizes.

CLFP "Pack Year" begins June 1 and ends May 31.

2016-2017 pack year statistics based on reports from processors handling an estimated 93.1% of U.S. tonnage. CLFP estimating total data assuming 100% data reporting.

2017-2018 pack year statistics based on reports from processors handling 91.8% of U.S. tonnage. 2017-2018 Pack based on PTAB’s final report (10/26/2017) of 10,463,553 for California plus an estimate of remaining U.S. based on the reported pack production by the USDA/NASS 2017 Vegetable Summary by other states (541,800) released February 2018.