



California League of Food Producers Tomato Statistics Report
January 17, 2019

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U.S. Processed Tomato Stocks-on-Hand Report for December 1, 2018

Total inventories of U.S. processed tomato products are approximately 12.1 million tons, stated on a raw product equivalent basis, as of December 1, 2018, according to a report released today by the California League of Food Producers. Inventory is down 1.7% from the prior year level. Apparent disappearance of tomato stocks has increased 3.6%, totaling approximately 6.6 million tons during the six-month period of June 1, 2018 to December 1, 2018, as compared to the prior reporting period.

Total bulk tomato paste stocks, including inventory held for remanufacture, were estimated to total approximately 8.5 million tons, on a raw product “paid-for tons” equivalent basis, as of December 1, 2018.

The U.S. bulk tomato paste-for-sale inventory on December 1, 2018 was approximately 5.7 million tons, on a raw product “paid-for tons” equivalent basis.

CLFP statistics reports are **estimates**, assuming 100% reporting, of the total U.S. processed tomato supply based on voluntary reports from processors throughout the United States. Participating processors handle approximately 90.0% of total U.S. tonnage of processing tomatoes, and 95.8% of total U.S. paste production.

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California League of Food Producers
U.S. Processed Tomato Supply & Movement

The 2018-2019 U.S. Processed Tomato Supply and Movement reported is based on 90.0% of the industry reporting data. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

December	2017-2018	2018-2019	% + / -	2018-2019
Inventory June 1 of prior reporting year	7,669,000	5,872,000	-23.4%	5,872,000
Pack	11,006,000*	12,818,000**	16.5%	12,818,000**
Total Supply	18,675,000	18,690,000	0.1%	18,690,000

	(assuming 100% reporting)	(actual – estimated 90.0% of industry reporting)		
December 1 Inventory	12,346,000	12,131,000	-1.7%	10,916,000
6 Month Disappearance	6,329,000	6,559,000	3.6%	7,774,000
Monthly Disappearance	1,055,000	1,093,000	3.6%	1,295,712

		(actual reported)
Total Bulk Paste Physical Inventory, December 1	50% of U.S. tomato processors reported physical inventory, which is estimated to represent approximately 80% of the physical inventory	8,278,000

This report is an **estimate** of total U.S. supply and demand for processed tomato products. Reports are based on voluntary pack and inventory reports furnished by participating U.S. processors.

All positions are stated on a "raw product tons" equivalent basis.

CLFP "Pack Year" begins June 1 and ends May 31.

2017-2018 pack year statistics based on reports from processors handling 91.8% of U.S. tonnage.

2018-2019 pack year statistics based on reports from processors handling 90.0% of U.S. tonnage.

* 2017-2018 Pack based on PTAB's final report (10/26/2017) of 10,464,000 for California (rounded to the nearest 1,000lbs. for purposes of this report), plus the reported pack production by the USDA/NASS 2017 Vegetable Summary by other states (541,800) released February 2018.

** 2018-2019 Pack based on PTAB's final report (10/27/2018) of 12,276,000 for California (rounded to the nearest 1,000lbs. for purposes of this report), plus the reported pack production by the USDA/NASS 2017 Vegetable Summary by other states (541,800) released February 2018. The next USDA NASS Vegetable Summary by other states will be released shortly and included in the next available supply and movement report.



January 17, 2019

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2018-2019 Bulk Tomato Paste and Bulk Tomato “Paste for Sale” pack and inventory **estimates** as of December 1, 2018 for U.S. Tomato Processors. The 2018-2019 U.S. Processed Tomato Supply and Movement reported is based on an estimated 95.8% of the industry reported data for bulk tomato paste. Representation below is assuming 100% reporting as well as actual paste as reported. **A new method has been implemented to adjust volumes to 100% utilizing published industry production data.** All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

Total Bulk Tomato Paste Pack and Inventory

	<u>2017-2018</u> (assuming 100% reporting)	<u>2018-2019</u> (assuming 100% reporting)	<u>2018-2019</u> (As reported)
Total Bulk Tomato Paste Pack (including bulk "paste for sale" and paste held for companies' own remanufacture operations)	7,951,000	9,173,000	8,785,000
Total Bulk Tomato Paste Inventory as of December 1	9,077,000	8,581,000	8,218,000

Total Bulk Tomato "Paste for Sale" Stock in Drums, Bins & Bulk

	<u>2017-2018</u> (assuming 100% reporting)	<u>2018-2019</u> (assuming 100% reporting)	<u>2018-2019</u> (As reported)
Total Bulk Tomato “Paste for Sale” Pack	6,649,000	7,675,000	7,351,000
Total Bulk Tomato “Paste for Sale” Inventory as of December 1	5,897,000	5,711,000	5,469,000

Bulk Tomato “Paste for Sale” – Bulk tomato paste, converted to a raw product “paid for tons” equivalent, being held in drums, bins, and bulk, that has been packed to be sold. The estimates do not include bulk paste being held for companies’ own remanufacture, or paste in food service or retail/consumer package sizes.

CLFP "Pack Year" begins June 1 and ends May 31.